

chamber

north central massachusetts report

Building Businesses. Building Communities.



ADVOCACY IN ACTION



New
Members
page 7

Advocacy
in Action
page 8

North Central
MASSACHUSETTS
CHAMBER OF COMMERCE

Tourism
page 10

Calendar
page 19



Get back in the game

The Peak Orthopedics team is here to help you enjoy your life to the fullest. Our experienced providers offer minimally invasive anterior hip and same-day knee replacement procedures.

Don't suffer with knee pain or a hip that keeps you from doing what you love. Schedule an appointment today.

For more information, visit www.heywood.org or call 978-632-0800.



Dr. Jared Toman
Peak Orthopedics

*Specializing in Joint
Replacement and Sports
Medicine Surgery*



Peak Orthopedics
A Department of Heywood Hospital

CHAMBER BOARD

OFFICERS:

Steven Rocheleau, Chair
David Duval, Vice Chair
Rachel Lopez, Treasurer
Stephen Mullaney, Past Chair

DIRECTORS:

Neil H. Abramson
Will Aubuchon, IV
Steven Duvarney
Matthew Fournier
Mark W. Freeman
Richard Lapidus
Anne Leader
Christopher W. McCarthy
Anthony J. Mercadante
Cheryl Molebash
John O'Brien
Henry Tessman
James Vander Hooven

chamber

north central massachusetts report

North @ Central MASSACHUSETTS

CHAMBER OF COMMERCE

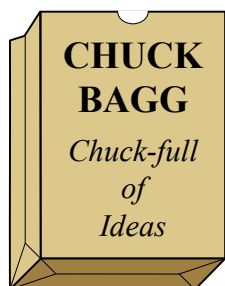
The Chamber Report (USPS 773-650) is published quarterly by the North Central Mass. Chamber of Commerce, 860 South Street, Fitchburg, MA, for \$15 per year which is withheld from annual membership dues. Periodicals postage paid at Fitchburg, MA.

For Editorial & Advertising

Contact David Ginisi
dginisi@northcentralmass.com
978.353.7600 x240 | phone: 978.353.7600 | fax: 978.353.4896
www.northcentralmass.com

About the Cover:

The cover design and feature story in this edition of the Chamber Report were selected to highlight the Chamber's commitment to advocacy efforts that benefit our members and improve our business climate. The Chamber has consistently been a strong voice for the business community and for North Central Massachusetts. This Chamber offers a strong and dynamic program of work around government affairs and advocacy that helps connect, engage and influence. See page 8 and 9 for more information on the contributions these industries are making to the region.



- ✓ The only **Registered Patent Agent** in the Fitchburg-Leominster area.
- ✓ Available to write and file patents for local businesses or individual inventors.
- ✓ **"Real-time Inventing"** on the spot, to solve complex problems or envision new products.
- ✓ EE consulting, analog circuit design and board layout, over 40 years experience.
- ✓ Free initial consultation.

Please email me at chuckfull@comcast.net, or call my cell phone at 508-331-4510



Unitil provides more than just electricity and gas services and products...

Our people pride themselves on dedication to community involvement and delivering the necessities of life across northern New England.

unitil.com

Stay in touch with us on social @NCMChamber!

facebook.com/ncmchamber
twitter.com/ncmchamber
linkedin.com/company/north-central-massachusetts-chamber-of-commerce/
@ncm_chamber

DEAL, McDERMOTT COMPLETE FIRST YEAR OF INSTITUTE FOR ORGANIZATION MANAGEMENT

The North Central Massachusetts Chamber of Commerce is pleased to announce that Kat Deal and Christopher McDermott both recently completed their first year of the Institute for Organization Management, a four year nonprofit leadership training program at Villanova University in Villanova, Pennsylvania.

Deal, who started working at the Chamber in 2018 as the Events & Programs Manager, and McDermott, who started one year prior as the Public Affairs Manager, both serve in pivotal roles.

“Having the opportunity to collectively meet with other organization professionals nationwide and bring back what I have learned to implement here in our own organization has been an



Kat Deal.

“It’s important that we continue to innovate and originate...”

incredible opportunity,” said Kat Deal. “It’s important that we continue to innovate and originate while we position



Christopher McDermott.

our members as proactive leaders in North Central Massachusetts.”

“Institute graduates are recognized across the country as leaders in their industries and organizations,” said Raymond P. Towle, IOM, CAE, the U.S. Chamber Foundation’s vice president of Institute for Organization Management.

Since its commencement in 1921, the Institute program has been educating associations, chambers, and other nonprofit leaders on how to build stronger organizations, better serve their members and become strong business advocates. Institute’s curriculum consists of four week-long sessions at five different university locations throughout the country. Through a combination of required courses and electives in areas such as leadership, advocacy, marketing, finance, and membership, Institute participants are able to enhance their own organizational management skills and add new fuel to their organizations, making them run more efficiently and effectively. ♦



500 Rindge Road | Fitchburg, MA 01420
978.345.2701

Sizer is a free & public charter school located in Fitchburg, Massachusetts, serving students in grades seven through twelve.

For more information, visit sizerschool.org

2019 North Central Massachusetts Congressional Luncheon scheduled



U.S. Representatives Niki Tsongas and Jim McGovern answer questions from members at last year’s luncheon

The Chamber’s Annual Congressional Luncheon is scheduled for Thursday, **October 10, 2019** from 11:30 a.m. to 1:30 p.m. at the Great Wolf Lodge, 150 Great Wolf Drive, Fitchburg, MA. This is your opportunity to hear directly from our Congressional delegation – Reps. Jim McGovern and Lori Trahan – on the issues that matter most to our economy. Attendees will also be afforded

the unique opportunity for networking and questions with these members of Congress. The program is sponsored by Fitchburg State University. ♦

Pre-registration is required and easy. Simply call the Chamber at 978.353.7600 ext. 235, email kdeal@northcentralmass.com or register online at <https://web.northcentralmass.com/events/CongressionalLuncheon-1198/details> The cost is \$40 for members and \$55 for non-members.

STEVEN ROCHELEAU TO CHAIR CHAMBER BOARD OF DIRECTORS

Steven Rocheleau, president of Rocheleau Tool & Die Co., Inc. has been elected Chair of the North Central Massachusetts Chamber Board of Directors for 2019-20.

Headquartered in Fitchburg, Rocheleau Tool & Die is a third generation family owned business that makes extrusion blow molding machinery, blow molds and other related automation equipment.

Rocheleau grew up in the family owned business, starting after completing college as a machine assembler and field service technician, eventually moving into head of sales in 1996. In 2001, he took over as President of the company as it transitioned from second generation to the third generation of family ownership. Under his leadership the company has continued to grow over the years, including expanding its presence in forty international markets and opening a second manufacturing facility.

A lifelong resident of North Central Massachusetts, Rocheleau serves as a member of the Capital Planning Committee in Westminster and a member of the Heritage Bible Chapel in Princeton. He

attended Oakmont Regional High School before going on to earn a Bachelor's degree in business from Bucknell University. He has been married for 30 years to Karla (Swedberg) Rocheleau, and they have four children and three grandchildren.

Rocheleau was first elected to the Chamber's Board in 2015 and has held several leadership positions including Vice Chair, Treasurer and has served on the Chamber's Leadership Council, the Manufacturing CEO Roundtable and the Manufacturing Taskforce.

"As Chairman, Steve will play a significant role in advancing the Chamber's goals and initiatives," noted Roy Nascimento, Chamber president & CEO. "We are fortunate to have his respected leadership. We look forward to working with him to advance the interests of our members and promote North Central Massachusetts."

He succeeds Stephen Mullaney, president of SJ Mullaney Engineering Inc., who now moves to the position of Immediate Past Chair of the Board of Directors.

In the same election, David Duval, president of


*"We are
fortunate
to have his
respected
leadership..."*




Steven Rocheleau.

Protective Services, Inc. in Lunenburg was elected Vice-Chair and director Rachel Lopez, president of Resource Management, Inc. of Fitchburg was elected to the position of Treasurer. Board members elected for a three-year term were Steve Duvarney, owner of Duvarney Jewelers in Fitchburg and Clinton; Dr. Richard Lapidus, president of Fitchburg State University


in Fitchburg; Anne Leader, president of Vision Payroll in Leominster; Christopher McCarthy, president of Fidelity Bank in Leominster; Cheryl Molebash, general manager of Dixie Consumer Products in Leominster; and John O'Brien, president & CEO of Leominster Credit Union in Leominster. ♦



THE GROTON
INN OFFERS YOU
MEETING SPACE
AND GUEST
ROOMS FOR YOUR
OUT OF TOWN
VISITORS.





60 WELL-APPOINTED GUEST ROOMS AND
6500 SQ FT OF MEETING SPACE, FROM A 16
SEAT BOARD ROOM TO A BEAUTIFUL
BALLROOM WITH NATURAL LIGHT & ACCESS
TO AN OUTDOOR COURTYARD.



HOTEL AMENITIES:

- FULL BREAKFAST INCLUDED
- COMPLIMENTARY HIGH SPEED WIFI
- FULL SERVICE RESTAURANT FORGE & VINE
- 50" FLAT SCREEN TV
- IN-ROOM KEURIG COFFEEMAKER
- LUXURY BED AND LINEN
- IN ROOM REFRIGERATORS
- GILCHREST & SOAMES PERSONAL CARE PRODUCTS
- FINE QUALITY BATHROBES
- HEATED BATHROOM FLOORS IN SELECT ROOMS
- FULL BANQUET KITCHEN
- 24 HOUR CONCIERGE SERVICE
- ON-SITE FITNESS CENTER

128 MAIN ST., GROTON, MA THEGROTONINN.COM 978.448.6600



DISCOVER YOUR FUTURE IN FITCHBURG
Renewing, Revitalizing, Rebuilding

MEAGEN DONOGHUE, Executive Director
978.345.9602 | m.donoghue@discoverfitchburg.com

www.discoverfitchburg.com

Gift Local Card

PROGRAM

Be a part of something great! Join the ranks of the more than fifty restaurants, shops, attractions and other businesses that are currently a part of the Gift Local gift card program. Participating in this community-focused promotional opportunity is a great way to engage new customers and promote your business.

“We were an early adopter of the Gift Local gift card program. It just seemed like a no-brainer for us to participate...”

- Accepting Gift Local gift cards is hassle-free – no new terminals or software are required.
- Unlike coupons, deal sites and discount cards, you are not asked to provide a discount in exchange for customers. Instead, the Gift Local gift cards drive full-priced customers to your business.
- Gift Local gift cards do not compete with your own existing gift card or gift certificate program. Instead, Gift Local gift cards help to engage new customers that you can convert into returning customers.
- There are no up-front costs for members to participate in the program and accept Gift Local gift cards.
- Your business also benefits by being listed on GiftLocalMass.com and from the ongoing advertising and promotions conducted to encourage the sale of the cards.

“We were an early adopter of the Gift Local gift card program. It just



seemed like a no-brainer for us to participate,” said Rick Walton, owner of the Gardner Ale House and Moon Hill Brewing. “I haven’t been disappointed. We’ve seen hundreds of these gift cards redeemed here since the program started just a few years ago.”

Are you a Chamber member and would like to participate in this program? For more information or to sign up, please contact Lauren Goulet at the Chamber at 978.353.7600 ext. 222. ◇



Members and elected officials mingle at last year’s legislative reception.

Annual Legislative & Candidates Reception

Mark your calendars for this event scheduled for Thursday, September 19, 2019 from 5 p.m. to 7 p.m. at the Chocksett Inn on 59 Laurelwood Road in Sterling, MA. The reception is one of the Chamber’s premier events of the season and the biggest of its kind in North Central Massachusetts. Mount Wachusett Community College is the premier sponsor for the event.

This is a great opportunity to connect and

engage with elected officials and business leaders from throughout the region. Over 125 federal, state and local elected officials are invited to participate.

The event will feature an open bar and hors d’oeuvres. Cost for members is \$35 and the general public is \$45. Registration is available online at www.northcentralmass.com. Please contact Kat Deal at 978.353.7600 ext. 235 or kdeal@northcentralmass.com for more details. ◇



Connect North Central

This month we start our season of monthly meetings of Connect North Central. This event is free to our members and only \$10 for general admission. Each session has a featured speaker and each attendee is given time to speak to the group. The program also includes time for networking. Coffee and tea is provided. We meet on the last Friday of each month August to May at the DoubleTree by Hilton. Please check the calendar and register today! ◇

NEW NORTH CENTRAL CHAMBER MEMBERS

College Town Inn
12 Old Common Road
Lancaster, MA 01523
(978) 368-7000
BED AND BREAKFAST

Crossing Over Inc.
29 Nutting Street
Fitchburg, MA 01420
(978) 790-6855
NON PROFIT

Edward Jones / Davis
30 A Ashby State Road
Fitchburg, MA 01420
(978) 342-2033
FINANCIAL SERVICES

Einstein's Solutions Inc
11 Summit Street
Fitchburg, MA 01420
(978) 342-5007
GENERAL CONTRACTOR

JS Protective Services
PO Box 824
Leominster, MA 01453
(978) 751-0866
SECURITY SERVICES

Krikorian Enterprises
196 Bemis Road
Fitchburg, MA 01420
(978) 337-4380
REAL ESTATE DEVELOPERS

Smokestack Roasters, LLC
190 Chase Road
Lunenburg, MA 01462
(978) 403-0069
MANUFACTURER

Stratton Players
98 Prospect Street
Fitchburg, MA 01420
(978) 345-6066
THEATRE GROUP

Suffolk University Online
73 Tremont Street
Boston, MA 02108
(888) 866-6168
SCHOOLS

**NOT A MEMBER
OF THE CHAMBER?**

**CONSIDER
JOINING THIS
YEAR!**

JUNE - AUGUST

**Keep it Local this
Holiday Season!**

Reward your employees
while supporting local businesses



Gift Local

See a list of participating
vendors and order
yours today at
www.GiftLocalMass.com!

VISIT

NorthCentralMass.com
for
Current Business News,
Events & Chamber
Updates.

eliminating racism
empowering women
ywca
Central Massachusetts



**Healthy
relationships
matter.**

**YWCA is on a mission to end the cycle of domestic
violence** by providing direct and comprehensive
support to survivors, creating preventative community
solutions, and promoting healthy relationships.

Serving Central and North Central Massachusetts

**YWCA IS ON
A MISSION**

54 Main Street, Suite 001
Leominster, MA 01453
ywcacm.org

**THE LEXVEST
GROUP**

**Commercial Properties
FOR LEASE**

A Great Place To Grow Your Business

PHOENIX PARK
A Lexvest Property



SUITES AVAILABLE
from 200 sqft to 5,400 sqft

2 Shaker Road • Shirley, MA
www.phoenixparkonline.com

pepperell place
A Lexvest Property



SUITES AVAILABLE
from 200 sqft to 20,700 sqft

20 Mill Street • Pepperell, MA
www.pepperellplace.com

For more information contact: Chip Detwiller
cdetwiller@lexvest.com | 781.862.4400 | www.lexvest.com

ADVOCACY IN ACTION:

Promoting a Business Friendly Environment in North Central Massachusetts

One of the most valuable and often overlooked functions of the North Central Massachusetts Chamber is its role as the region's most powerful champion for the business community. The Chamber is uniquely positioned at the crossroads that connect businesses of all sizes and industries, non-profits, and local and state government to tackle the tough issues and get things done. Whether it is setting legislative goals, updating members, engaging elected officials or keeping people informed through its events, the Chamber is on the front lines, focused on promoting what is best for local businesses and that will help the region prosper.

"We speak loudest when we speak with one voice. We do this through the strong network of business and community leaders that come together through the Chamber to advocate for their businesses and the advancement of the region," said Stephen Mullaney, President of SJ Mullaney Engineering and a Past Chair of the Chamber's Board of Directors. "As the largest and most effective business organization in North Central Massachusetts, the Chamber is a powerful influence for positive change. No other organization has the ability to pull together influential leaders and community stakeholders like the Chamber."

The Chamber has built strong relationships with elected officials throughout the region to effectively represent members and their interests. "Our only agenda is to effectively serve our members

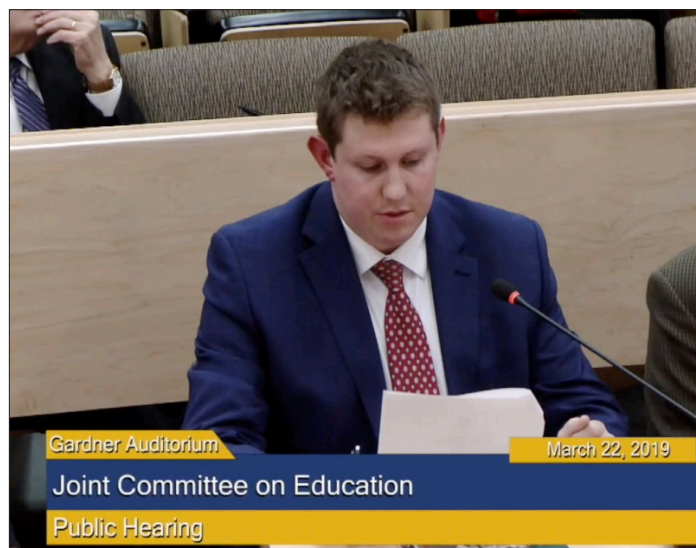


A delegation of Chamber staff and members meet at the State House with Senator Harriett Chandler's General Counsel to discuss a legislative issue.

"We speak loudest when we speak with one voice. We do this through the strong network of business and community leaders that come together through the Chamber to advocate for their businesses and the advancement of the region." – Stephen Mullaney

and to advance North Central Massachusetts," said Roy Nascimento, President & CEO of Chamber. "I am proud that we are able to work closely with our elected officials – regardless of their party affiliation or office – to advocate for the region and a positive business climate."

"Without a doubt, the North Central Massachusetts Chamber is the most influential and effective business organization in the region,"



Christopher McDermott, the Chamber's Public Affairs Manager testifies at the State House on education reform.

said Bruce Platzman, CEO of AIS, Inc. in Leominster. "If there is a critical issue that affects local businesses, the Chamber is there working to convene key decision makers to ensure that their voice is heard and that their concerns are addressed."

One of the Chamber's most notable successes this past year was improving the commercial and industrial tax burden in Fitchburg and Clinton. Both communities have struggled in the past with an excessive tax rate for businesses that has hampered economic growth.

As part of its advocacy efforts, the Chamber also provides numerous opportunities throughout the year for members to come together at various events, forums and meetings. The goal with these programs is to make sure that members are informed and that they have a voice in decisions that impact the communities of North Central Massachusetts. Even if members can't find the time to participate in these programs, they can take comfort in knowing the Chamber is working diligently on behalf of their business. It is one of the few Chambers in the state with a registered lobbyist-Christopher McDermott-on its professional staff. On occasion, the Chamber will also hire outside experts or partner with other trade associations to get more done for members. The Chamber also maintains a member-led Government Affairs Committee, which plays an important role in guiding its advocacy efforts. This non-partisan committee

is comprised of members from diverse industries and is responsible for reviewing pending issues for their impact, developing positions and advising the staff on programs that inform and encourage member involvement in its government affairs initiatives.

“As a member of the Chamber’s government affairs committee, I have seen firsthand how this Chamber is an influential voice for North Central Massachusetts,” said Lea Ann Scales, Vice President of Enrollment and Public Affairs at Mount Wachusett Community College. “They provide genuine leadership to influence the issues that impact our region.”

This fall, the Chamber’s events calendar will put the Chamber’s proactive advocacy efforts on full display. September’s Legislative and Candidates Reception will

bring the region’s elected officials, business leaders, and office seekers together in one place to connect over drinks and hors d’oeuvres. One of the region’s most anticipated events, the reception attracts over 150 business and community leaders. In October, the Chamber’s Congressional Luncheon, featuring the newly appointed Chair of the House Rules Committee - Congressman Jim McGovern - and the newly elected U.S. Representative for the state’s Third Congressional District - Congresswoman Lori Trahan. These annual events will be complimented by the Chamber’s Good Morning North Central breakfast series. Our September breakfast will feature House Speaker Robert DeLeo followed in November by Governor Charlie Baker. These events all represent a unique opportunity to directly



Congresswoman Lori Trahan meets with members of the Chamber’s Leadership Council to discuss federal priorities.

engage with policy leaders who impact businesses on a daily basis.

As a member, you have all of the Chamber’s resources and connections at your fingertips, and we encourage you to take advantage of that benefit

and stay connected. If you have an issue or policy concern that you believe the Chamber should be aware of, please reach out to Christopher McDermott at 978.353.7600 ext. 224 or email him at cmcdermott@northcentralmass.com. ♦



Investments
Managed Portfolios
Estate Strategies
Family Protection
College Funding
Retirement Planning

www.AdventPlanners.com



Employee Benefits
Life • Health • Disability

Executive Benefit Carve-Outs
Business Retirement Plans
SIMPLE • SEP • 401K • Pension

www.AdventBenefits.com



Ryan J. McGuane, CFP, ChFC
(978) 772-5777

15 MAIN STREET | 53 MAIN STREET
AYER, MA 01432 | ASHBURNHAM, MA 01430

*Securities offered through the O.N. Equity Sales Company. Member FINRA/SIPC. One Financial Way Cincinnati, Ohio 45242. (513) 794-6794. Investment Advisory services offered through O.N. Investment Management Company.



EMPOWERING
SMALL BUSINESS



MGCC provides access to
tools, resources and loans
for small businesses.



MGCC
MASSACHUSETTS GROWTH CAPITAL CORPORATION

EMPOWERINGSMALLBUSINESS.ORG

TOURISM update

Big Apple of New England Unveiled

This past July, over seventy-five local dignitaries and community leaders officially unveiled the “Big Apple of New England” outside the Johnny Appleseed Visitors’ Center on Route 2 in Lancaster. This giant red apple structure, which stands at 10 feet tall, is the largest apple sculpture of its kind in all of New England. The apple was installed outside the visitor center to honor the region’s strong agricultural heritage and connection to apples and that icon of American folk history – Johnny Appleseed. American pioneer and folk hero John Chapman (AKA Johnny Appleseed) was born locally in Leominster, Massachusetts. He is the official state folk hero for Massachusetts. The Big Apple of New England is part of an effort to promote North Central Massachusetts to travelers and visitors.

The Big Apple of New England joins a growing collection of unique items at the

center that showcase the twenty seven communities of North Central Massachusetts. These include the bronze sculpture of the young Johnny Appleseed that greets visitors outside the doors of the Johnny Appleseed Visitors Center and 91 apple trees located on the premises, including three Rambo trees that are direct descendants of the last remaining tree known to be planted by Johnny Appleseed. These three trees were planted from saplings from a 200+ year old tree in Nova, Ohio that is the last known tree planted by Johnny Appleseed. The American Historical Forestry provided the saplings from the tree in 2003.

“We hope this apple serves as a beacon for travelers looking to explore the wonderful communities we call North Central Massachusetts...”



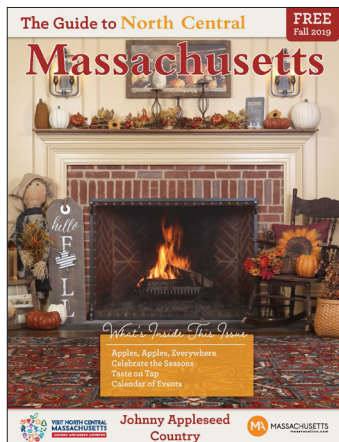
“We are blessed to live in an area steeped in heritage, culture and the great outdoors. We hope this apple serves as a beacon for travelers looking to explore the wonderful communities we call North Central Massachusetts for many years to come. It’s location at the Johnny Appleseed Visitors Center solidifies its destination status and local landmark for Route 2 travelers,” said Al Rose, Owner of Red Apple Farm in Phillipston and Chair of the Board of Visit North Central Massachusetts. “Stop in, take a picture with the biggest apple in New England!”

“The Johnny Appleseed Visitors Center is not your run of the mill rest stop! The center has evolved into a one of a kind destination that helps

to welcome, engage and promote the twenty seven communities that comprise North Central Massachusetts,” said Roy M. Nascimento, President & CEO of the Chamber and of Visit North Central Massachusetts. “We are excited to unveil this new attraction at the center that helps to tell the story of this dynamic and beautiful region. We are very grateful for the strong partnerships that we have with our local communities, businesses and the Massachusetts Department of Transportation that helped to make this project a reality.”

For more information on the Big Apple of New England, please go to VisitNorthCentral.com. ♦

The Fall Guide is out!



Contact us to request copies of The Guide for your office or business.

DBurnette@north-centralmass.com

Get the inside scoop on all things fall season in North Central Massachusetts - from the best time to harvest apples to a craft beer trail! Find the latest edition at the Johnny Appleseed Center or any other local venue and attraction in North Central Massachusetts! For more information on the Guide To North Central Massachusetts, how to advertise, or how to get one delivered to you, please contact Diane Burnette | DBurnette@northcentralmass.com ◇

FITCHBURG ACCESS TELEVISION HAS IT COVERED

Catch Fitchburg Football

LIVE On FATV

Education Channel

Comcast 9, Verizon 36, and FATV.org

WORKING TOGETHER FOR A STRONGER COMMUNITY

Learn More at FATV.org
(978) 343 0834

Jackson Hewitt®

TAX SERVICE

Your Neighborhood Tax Champion

Now Hiring, please visit jacksonhewitt.com/careers or call 774-503-0500 for details

Dancer's Boutique LLC

143A John Fitch Highway
Fitchburg, MA 01420
978.343.6171

dancersboutique18.com
dancersboutique18@gmail.com

INFINTY AUTHORIZED DEALER | UNDER NEW OWNERSHIP

Dancer's Boutique offers one stop shopping. Our store has 1500 square feet of dance, cheer, gymnastics, ballroom and theatre items. Support local business, shop local!

TUES & WED 10 - 6 | THURS 10 - 6 | FRI 10 - 5 | SAT 10 - 4

A Great Business Deserves a Great Relationship

Michael Crawford
Senior Vice President
Worcester Market Executive
Michael.Crawford@RocklandTrust.com
508.946.8488

100 Front St. Worcester, MA

ROCKLAND TRUST BANK
Where Each Relationship Matters®

Member FDIC

QUICK hits

Ambassador of the Year

Congratulations to Chamber Ambassador, Thomas Littlepage of Workers Credit Union, who was voted among his committee peers as the 2018-2019 Ambassador of the Year.



Al Fresco Fitchburg

The Chamber staff pictured with Mayor Stephen DiNatale at the Fay Club during the Al Fresco event organized by the City of Fitchburg. The event was held at various locations in the city to showcase local restaurants.



Connect Chair

Congratulations to Nancy De La Rosa of Primerica who was selected the 2019-2020 Connect North Central Chair. Connect North Central meets on the last Friday of every month for 8 AM at the Double Tree.



New United Way Director

Chamber President Roy Nascimento recently met with Korri Eng, the new Executive Director of the United Way of North Central Massachusetts.

Gifted Membership: Stratton Players

Congratulations to the Stratton Players Theatre Group for receiving a gifted Chamber membership courtesy of Regional Leader level member, Workers Credit Union!



Annual Meeting Recap

Back in June, the Chamber held its 35th Annual Business Meeting which featured Boston Marathon Director, Dave McGillivray. The event saw over 400 business and community leaders.



National Cookie Day

Our friends at the DoubleTree stopped by the office to surprise the staff with boxes of their famous DoubleTree cookies!



Gifted Membership: Central Cup

Congratulations to the Central Cup for receiving a gifted Chamber membership courtesy of Regional Leader level member, Leominster Credit Union!



Peterbilt Expands to North Central Massachusetts

Chamber President Roy Nascimento recently met with Matt Preston, Vice President of Peterbilt New England to discuss their recent move to the region.



Chamber hosts Secretary Kinnealy

Thank you to Secretary Mike Kennealy of the Executive Office of Housing and Economic Development for meeting with the Chamber recently about our economic development priorities.



Ribbon Cutting - Dancers Boutique

The Chamber recently held a ribbon cutting for Dancer's Boutique LLC of Fitchburg. Dancer's Boutique offers one stop shopping. Their store has 1500 square feet of dance, gymnastic and theater apparel including shoes, tights and accessories.



LARGE OR SMALL **BUSINESS** SERVICES

We've got you covered!



- Expansion... **Commercial Real Estate Loans**
- Operation... **Term Loans**
- Flexibility... **Business Line of Credit**

Bruce Mathieu

Senior Vice President
Business Development Officer



**IC FEDERAL
CREDIT UNION**
Intelligent Business Solutions

Contact Bruce Today

300 Bemis Road, Fitchburg | 978.353.1331
businessbanking@iccreditunion.com | Federally insured by NCUA

NorthStar
Construction Services Corporation

Maximizing the Value of Your Roof!

**Single-Ply & Metal Panel
Roofing Systems
Slate & Copper Specialty Roofing**

24-Hour Service & Maintenance

1-888-5NU-ROOF

Your Local "Green" Commercial Roofer

200 Mount Laurel Circle
Shirley, MA 01464

www.nstarroofing.com



Adult Family Care

Providing families with the financial support and practical assistance they need to care for a loved one at home.

For information, call 508-266-6524
or email afc@openskycs.org

**Open
COMMUNITY
SERVICES
Sky**

See beyond. Live beyond.

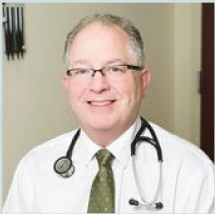
www.openskycs.org

Start your journey to better breathing!

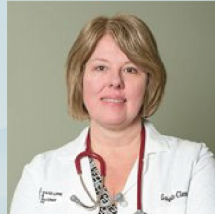
MLA

MASS LUNG
&
ALLERGY
PC

Worcester - Pulmonary, Allergy, Sleep
774-420-2611



Oren Schaefer, MD



Gayle Clemons, NP



Mustafa Albakour,
MD



Kaitlin Zuber, NP

Concord - Pulmonary & Sleep
978-341-8660

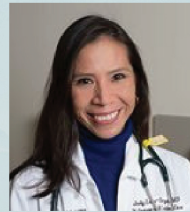


Ali Khodabandeh,
MD



Rupen Amin, MD

Marlboro - Pulmonary & Sleep
508-486-5733



July LauDeza,
MD

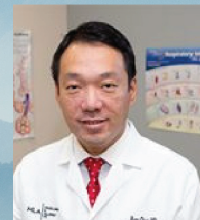


Kimberly Robinson,
MD



Corey Saltin,
DO

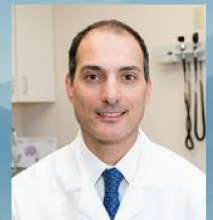
Leominster - Pulmonary & Sleep
978-466-2692



Ryan Chua, MD



Mandeep Hundal,
MD



Payam Aghassi,
MD, FCCP



Plutarco Castellanos,
MD



Omid Atoofi, PA

Mass Lung & Allergy, PC provides comprehensive treatment specializing in Pulmonary Medicine, the diagnosis and treatment of lung diseases, as well Allergy and Sleep Medicine
Satellite Offices in Charlton and Webster

*Toll Free 833-MASSLUNG * www.masslung.com *

Creating Vibrant Market Places



GERONIMO

COMMERCIAL PROPERTIES

For more information about us or for Leasing opportunities
contact Laura O'Kane (O) 978-840-0008 (C) 978-868-0467 or
Laura@geronimoproperties.com

DO YOU NEED HEALTH INSURANCE?

Need health insurance for your small business? The North Central Massachusetts Chamber of Commerce remains committed to helping our members to access the best health insurance plans available and to make sure that your health insurance needs are met. As always,

we are just a phone call or email or visit to our office away from being able to help you decide what health insurance plan best meets your needs. Contact the Chamber at 978.353.7600 ext. 222 for information on available plans and to receive a quote. ♦



WE ARE THE
College
for **WORKFORCE
DEVELOPMENT**

Proudly Supporting the
**NORTH CENTRAL
MASSACHUSETTS
COMMUNITY**



Customized Employee
Training



Free Training Needs
Assessment



Free Grant Writing
Assistance



Preparation for Professional
Success



Skilled Workers for Local
Businesses & Industries



Mount Wachusett
Community College

LEARN MORE

978-630-9569 | mwcc.edu/workforce

QUICK HITS CONTINUED...



Ribbon Cutting – Keller Williams

The Chamber recently hosted a ribbon cutting for Keller Williams of North Central at their brand new headquarters in Leominster.



Ribbon Cutting - Notown Goods

The Chamber would like to congratulate Notown Goods of Westminster who held their grand opening and ribbon cutting over the summer!

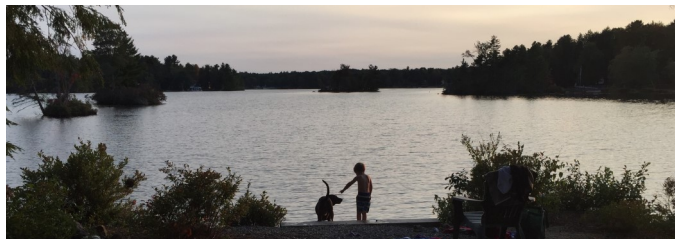


Sponsor Reception

In June, the Chamber hosted a special reception at Oak Hill Country Club to thank members who sponsored our programs and events over the previous year. Their support of these important programs contributed towards our success in growing the economy and serving our members.



Think Globally, Act Locally



A business sponsorship of North County Land Trust looks good for your company. We've helped to protect over 5,000 acres of farms, forests, and waters in North Central Mass and we maintain miles of hiking trails throughout the region. Our success boosts your success as we protect quality of life for all.

Let's grow together.

www.NorthCountyLandTrust.org



For more information, contact Lisa Adams,
978-466-3900 or ladams@northcountylandtrust.org

Corporate Volunteer Trail Projects, Project, Conservation Area, or
Event Sponsorship Opportunities

Become a Season Ticket Holder for 2019-2020

Season Tickets for our popular breakfast programs are now on sale! The season ticket includes our four Good Morning North Central executive breakfasts, Economic Forecast Breakfast, Scholarship Breakfast, Tourism Update Breakfast and the Real Estate Summit.

Season Ticket holders are automatically registered for all 8 events! Season Tickets can be transferred to another colleague within a business as well. Season tickets are on sale at <https://northcentralmass.wiinc21.com//events/Series-Season-Tickets-1215/details> at \$180 for members and \$280 for the general public. ♦

Did you know

The North Central Massachusetts Chamber of Commerce can provide your company Health & Dental Insurance?

Contact Lauren Goulet at 978.353.7600 ext. 222.

Medical Arts Hearing Instruments
Call for your **FREE Hearing Evaluation**
978-534-4994

BC-HIS MA LIC #62

**We pay no mortgages,
no rent & no commissions...
That's how we offer lower
prices & better service!**

Medical Arts Hearing Instruments
52 West Street
Leominster, MA 01453

DoNotShout.com

**Collaborative.
Compassionate.
Inclusive.**

“

Thanks to Perkins, our daughter now has a desire to achieve more in life, to experience new challenges, and to find the grit to work through obstacles and unravel frustrations.”

PERKINS PARENT, 2019



Perkins

Our mission is to promote meaningful and sustained well-being for children, youth, and adults facing educational, developmental, or mental health challenges.

perkinsprograms.org

971 MAIN STREET, LANCASTER, MA 01523 | (978) 365-7376

North Central Calendar **EVENTS**

A complete list of events with details can be found at web.northcentralmass.com/events.

Please contact Kat Deal with any questions.

September 12

Business After Hours

*Fitchburg Access Television,
5 p.m.*

September 13

Good Morning North Central

DoubleTree by Hilton, 6:45 a.m.

September 19

Legislative & Candidates Reception

Chocksett Inn, 5 p.m.

September 23

Paid Family Medical Leave Act Information Session

Chamber Office, 9 a.m.

September 26

Small Business RoundTable: Understanding Your Credit Score

*Chamber Conference Room,
8 a.m.*

September 27

Connect North Central

DoubleTree by Hilton, 8 a.m.

October 8

Business After Hours

Oak Hill Country Club, 5 p.m.

October 10

Congressional Luncheon

Great Wolf Lodge, 11:30 a.m.

October 21-22

Quickbooks 2 Day Seminar

*Chamber Conference Room,
8 to 11 a.m.*

October 25

Connect North Central

DoubleTree by Hilton, 8 a.m.

October 29

Young Professionals of North Central MA

AIS, Inc. — 5 to 7 p.m.

November 7

Good Morning North Central

Doubletree by Hilton, 6:45 a.m.

November 14

6 Chamber Business After Hours

Great Wolf Lodge, 5 p.m.

November 30

Connect North Central

*DoubleTree by Hilton,
8 a.m.*

December 4

Women's Leadership Connection: Being Your Own Boss

*DoubleTree by Hilton,
11:45 am to 1:30 p.m.*

Save the Date:

December 5

Winter Reception

*Wachusett Mountain,
5 p.m.*

North Central MASSACHUSETTS

CHAMBER OF COMMERCE

860 South Street
Fitchburg, MA 01420

PERIODICALS
US POSTAGE
PAID
FITCHBURG, MA
01420



ONE community. commitment. choice.

Your care specialist

We understand you want the best for your loved one. Our highly skilled associates provide the best care possible.

We offer 24-hour/7-day-a-week admissions.

We offer:

- In-House Physician
- In-House Respiratory Therapist
- Physical, Occupational & Speech Therapies
- Therapy Services 7 Days a Week
- Private and Semi-Private Rooms
- Dynamic Activities Schedule
- Well-Balanced Meals
- Long-Term Care

One community. One commitment. One choice.



978.537.0771
370 West St.
LifeCareCenterOfLeominster.com



THE HIGHLANDS
A Life Care Center

978.343.4411
335 Nichols Rd.
TheHighlandsMa.com